



Carriwell has been designing and developing comfortable and supportive underwear for both expectant and nursing mums since 1996. It has always been our undertaking to enhance the breast feeding experience between mother and baby wherever they may be. The company is based in Denmark close to the city Herning. We are currently looking for a:

COUNTRY MANAGER GERMANY / PIONEER TASK

Country: Germany

Location: Homeoffice

AREAS OF RESPONSIBILITIES:

- Build up Carriwell in Germany according to the strategic business plan from HQ
- Search and identify new potentials for building up Carriwell in Germany
- Ensure constant sales expansion by developing profitable business with Regional clients
- Provide on-going support to high value clients ensuring they receive high quality customer service covering the entire product range and development of their business with Carriwell
- Responsible for sales process for major accounts with the objective of meeting and/or exceeding sales targets
- Execute visits to current and develop new potential high value clients
- Support actively with all marketing activities together with the marketing responsible
- Negotiating all bonuses and marketing funds

PROFILE OF QUALIFICATION:

- Proactive hands-on mentality
- Successfully completed studies in International Business Administration, preferably with focus on international management or sales and marketing
- Approximately 3 years relevant work experience in a similar position
- First experience as Key Account Manager
- Experience with FMCG business and dealing with large accounts, preferably already have a network in the nursery industry.
- Fluent in business English, mother language German
- Profound MS Office skills
- High affinity for Quality
- Strong net worker
- 80 – 100 days yearly travelling

Contact:

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